



ECONOMICS, FINANCE, CONTROL & LAW

Dorra Najar

Associate Professor of Finance

Contact

Email: d.najar@ipag.fr

Phone: +33 1 5363 3600

Campus: Paris

Biography

Dorra Najar teaches International Finance, Corporate Valuation, Cash Management and Private Equity. She holds a master's degree (2007) and a Ph.D. in Finance (November 2012) from the University Paris Dauphine, with a nomination for thesis award. She has published peer-reviewed journal articles on private equity and venture capital. Her research works are published in academic journals as *Revue de l'Entrepreneuriat*, the *Journal of Business Ethics*, *Review of Quantitative Finance and Accounting*... and in professional journals such as *The World Financial Review*, *Option Droit & Affaires*. She also wrote a book chapter published by Springer.

Education

2012: Ph.D. in Management Science, University Paris Dauphine (IX), France

2007: M2 Research in Finance (Master 104), University Paris Dauphine (IX), France

Teaching Areas

Research Areas

Corporate finance, Private equity, Law and finance, Regulation and surveillance

Professional experiences

Since 2012: Assistant Professor, IPAG Business School

2010 - 2012: Temporary Lecturer and Research Assistant (ATER) - University Paris Dauphine

2007 - 2010: Substitute Teacher - University Paris Dauphine

Selected publications

Gaies, B., Najar, D., Maalaoui, A., Kraus, S., & El Tarabishy, A. (2021). Does financial development really spur nascent entrepreneurship in Europe?—A panel data analysis. *Journal of Small Business Management*, 1-48.

Najar, D., & Paré, J. L. (2019). How to evaluate startups and SMEs? A study of French analysts' IPO reports. *Revue de l'Entrepreneuriat*, 18(2), 61-93.

Najar, D., Dalla Pozza, I., Brochado, A., & Texier, L. (2018). Multichannel segmentation in the after-sales stage in the insurance industry. *International Journal of Bank Marketing*.

Najar, D. (2017). Private equity managers' fees: estimation and sensitivity analysis using Monte Carlo simulation. *Review of Quantitative Finance and Accounting*, 48(1), 239-263.

Najar, D., Cumming, D., Fleming, G., & Johan, S. (2013). Law and corruption in venture capital and private equity. In *Entrepreneurship, Finance, Governance and Ethics*, Springer, Dordrecht. 87-110.

Najar, D., Cumming, D., Fleming, G., & Johan, S. (2013). The Impact of Law and Corruption on Venture Capital and Private Equity Fees and Returns, *The World Financial Review*, sept/oct 2013, 65-68.

Najar, D., & Nussenbaum, M. (2013). Pourquoi remettre en question ce qui paraît évident ? Polémique sur le traitement fiscal du carried interest, *Option Droit & Affaires*, n°184.

Najar, D., & Johan, S. A. (2010). The role of corruption, culture, and law in investment fund manager fees. *Journal of business ethics*, 95(2), 147-172.
