



ECONOMICS, FINANCE, CONTROL & LAW

### **Dorra NAJAR**

Associate Professor of Finance? Head of the Economics, Finance, Audit and Law Department

### Contact

Email: d.najar@ipag.fr

Phone: +33 1 5363 3600

Campus: Paris

## **Biography**

Dorra Najar teaches International Finance, Corporate Valuation, Cash Management and Private Equity. She holds a master's degree (2007) and a Ph.D. in Finance (November 2012) from the University Paris Dauphine, with a nomination for thesis award. She has published peer-reviewed journal articles on private equity and venture capital. Her research works are published in academic journals as Revue de l'Entrepreneuriat, the Journal of Business Ethics, Review of Quantitative Finance and Accounting... and in professional journals such as The World Financial Review, Option Droit & Affaires. She also wrote a book chapter published by Springer.

## **Education**

2012: Ph.D. in Management Science, University Paris Dauphine (IX), France

2007: M2 Research in Finance (Master 104), University Paris Dauphine (IX), France

# **Teaching Areas**

Private equity & Venture capital, International Finance, Cash Management, Corporate Valuation, Supervision of end study dissertations

#### Research Areas

Corporate finance, Private equity, Law and finance, Regulation and surveillance

## **Professional experiences**

Since 2012: Assistant Professor, IPAG Business School

2010 - 2012: Temporary Lecturer and Research Assistant (ATER) - University Paris Dauphine

2007 - 2010: Substitute Teacher - University Paris Dauphine

# **Selected publications**

Gaies, B., Najar, D., Maalaoui, A., Kraus, S., & El Tarabishy, A. (2021). Does financial development really spur nascent entrepreneurship in Europe?—A panel data analysis. *Journal of Small Business Management*, 1-48.

Najar, D., & Paré, J. L. (2019). How to evaluate startups and SMEs? A study of French analysts' IPO reports. *Revue de l'Entrepreneuriat, 18*(2), 61-93.

Najar, D., Dalla Pozza, I., Brochado, A., & Texier, L. (2018). Multichannel segmentation in the after-sales stage in the insurance industry. *International Journal of Bank Marketing.* 

Najar, D. (2017). Private equity managers' fees: estimation and sensitivity analysis using Monte Carlo simulation. *Review of Quantitative Finance and Accounting*, 48(1), 239-263.

Najar, D., Cumming, D., Fleming, G., & Johan, S. (2013). Law and corruption in venture capital and private equity. *h Entrepreneurship, Finance, Governance and Ethics*, Springer, Dordrecht. 87-110.

Najar, D., Cumming, D., Fleming, G., & Johan, S. (2013). The Impact of Law and Corruption on Venture Capital and Private Equity Fees and Returns, *The World Financial Review*, sept/oct 2013, 65-68.

Najar, D., & Nussenbaum, M. (2013). Pourquoi remettre en question ce qui parait évident ? Polémique sur le traitement fiscal du carried interest, *Option Droit & Affaires*, n°184.

Najar, D., & Johan, S. A. (2010). The role of corruption, culture, and law in investment fund manager fees. *Journal of business ethics*, 95(2), 147-172.